Business Administration

Washington University’s Olin Business School is one of the nation’s leading research institutions, with a faculty whose research productivity consistently ranks among the highest in the business school community. Olin faculty members are recognized worldwide for their important contributions to the creation of new knowledge. We also take great pride in our commitment to excellence in teaching.

Our PhD students are guided by highly productive researchers who are among the nation’s top scholars. Faculty work closely with students to help them hone their research skills, often building one-on-one mentoring relationships that include the co-authoring of research papers.

The development of strong problem-solving skills equips our students to strategically address complex, unstructured business issues that result in innovative thinking and new ideas for research that have value to the academic community and application in the business world.

Olin’s PhD program in business provides the following:

- A challenging core curriculum and a strong background in basic disciplines
- Emphasis on collaborative relationships between faculty and students, which enhances the educational process and the search for the student’s first faculty appointment
- Personalized advising for the successful completion of PhD program requirements and a customized course of study that fits the student’s particular area of interest
- A collegial network built on mutual respect and a shared school of thought
- A competitive edge in the business education market

Contact: Erin Murdock  
Phone: 314-935-6340  
Email: murdockel@wustl.edu  
Website: http://olin.wustl.edu/EN-US/academic-programs/PhD

Faculty Dean

Mark Taylor (https://olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=mark.p.taylor)  
PhD, Birbeck College, University of London

Endowed Professors

Nicholas S. Argyres (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=argyres)  
Vernon W. and Marion K. Piper Professor of Strategy  
PhD, University of California, Berkeley

William P. Bottom (https://olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=bottomb)  
Joyce and Howard Wood Distinguished Professor of Organizational Behavior  
PhD, University of Illinois at Urbana-Champaign

J. Stuart Bunderson (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=bunderson)  
George and Carol Bauer Professor of Organizational Ethics and Governance  
PhD, University of Minnesota

Siddhartha Chib (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=chib)  
Harry C. Hartkopf Professor of Econometrics and Statistics  
PhD, University of California, Santa Barbara

Kurt T. Dirks (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=dirks)  
Bank of America Professor of Managerial Leadership  
PhD, University of Minnesota

Philip H. Dybvig (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=dybvig)  
Boatmen’s Bancshares Professor of Banking and Finance  
PhD, Yale University

Hillary Anger Elfenbein (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=helfenbein)  
John K. Wallace Jr. and Ellen A. Wallace Distinguished Professor  
PhD, Harvard University

Richard M. Frankel (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=frankel)  
Beverly and James Hance Professor of Accounting  
PhD, Stanford University

Barton H. Hamilton (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=hamiltonb)  
Robert Brookings Smith Distinguished Professor of Entrepreneurship  
PhD, Stanford University

Ohad Kadan (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=kadan)  
H. Frederick Hagemann, Jr. Professor of Finance  
PhD, Hebrew University
Panos Kouvelis (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=kouvelis)  
Emerson Professor of Operations and Manufacturing Management  
PhD, Stanford University

Hong Liu (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=liuh)  
Fossett Distinguished Professor in Finance  
PhD, University of Pennsylvania

Glenn M. MacDonald (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=macdonald)  
John M. Olin Distinguished Professor of Economics and Strategy  
PhD, University of Rochester

Judi McLean Parks (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=mclaneaparks)  
Reuben C. and Anne Carpenter Taylor Professor of Organizational Behavior  
PhD, University of Iowa

Todd T. Milbourn (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=milbourn)  
Hubert C. and Dorothy R. Moog Professor of Finance  
PhD, Indiana University

Jackson A. Nickerson (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=nickerson)  
Frahm Family Professor of Organization and Strategy  
PhD, University of California, Berkeley

Stephen M. Nowlis (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=nowlis)  
August A. Busch Jr. Distinguished Professor of Marketing  
PhD, University of California, Berkeley

Robert A. Pollak (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=pollak)  
Hernreich Distinguished Professor of Economics  
PhD, Massachusetts Institute of Technology

P.B. (Seethu) Seetharaman (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=seethu)  
W. Patrick McGinnis Professor of Marketing  
PhD, Cornell University

Anjan Thakor (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=thakor)  
John E. Simon Professor of Finance  
PhD, Northwestern University

Guofu Zhou (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=zhou)  
Frederick Bierman and James E. Spears Professor of Finance  
PhD, Duke University

Professors

Tat Y. Chan (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=chan)  
PhD, Yale University  
(Marketing)

Lingxiu Dong (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=dong)  
PhD, Stanford University  
(Operations and Manufacturing Management)

Radhakrishnan Gopalan (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=gopalan)  
PhD, University of Michigan  
(Finance)

Andrew P. Knight (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=knightap)  
PhD, University of Pennsylvania  
(Organizational Behavior)

Anne Marie Knott (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=knott)  
PhD, University of California, Los Angeles  
(Strategy)

Robyn LeBoeuf (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=leboeuf)  
PhD, Princeton University  
(Marketing)

Xiumin Martin (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=xmartin)  
PhD, University of Missouri-Columbia  
(Accounting)

J. Lamar Pierce (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=pierce)  
PhD, University of California, Berkeley  
(Strategy)

Stephen Ryan (https://olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=stephen.p.ryan)  
PhD, Duke University  
(Economics)

Fuqiang Zhang (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=fzhang22)  
PhD, University of Pennsylvania  
(Operations and Manufacturing Management)
**Associate Professors**

Mariagiovanna Baccara (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=mbaccara)  
PhD, Princeton University  
(Economics)

Markus Baer (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=baer)  
PhD, University of Illinois at Urbana-Champaign  
(Organizational Behavior)

Cynthia Cryder (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=cryder)  
PhD, Carnegie Mellon University  
(Marketing)

Daniel Elfenbein (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=elfenbein)  
PhD, Harvard University  
(Organization and Strategy)

Armando Gomes (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=gomes)  
PhD, Harvard University  
(Finance)

Todd Gormley (https://olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=gormley)  
PhD, Massachusetts Institute of Technology  
(Finance)

Brett Green  
PhD, Stanford University  
(Economics)

Jared Jennings (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=jaredjennings)  
PhD, University of Washington  
(Accounting)

Baojun Jiang (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=baojunjiang)  
PhD, Carnegie Mellon University  
(Marketing)

Mark Leary (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=leary)  
PhD, Duke University  
(Finance)

Asaf Manela (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=amanela)  
PhD, University of Chicago  
(Finance)

**Assistant Professors**

Paulo Natzenzon  
PhD, Princeton University  
(Economics)

Raphael Thomadsen (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=thomadsen)  
PhD, Stanford University  
(Marketing)

Eleanor Williams  
PhD, Cornell University  
(Psychology)

Song Yao  
PhD, Duke University  
(Business Administration)

Minyuan Zhao  
PhD, New York University  
(Economics)
Jason Donaldson (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=j.r.donaldson)
PhD, London School of Economics
(Finance)

Jacob Feldman (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=jbfeldman)
PhD, Cornell University
(Operations and Manufacturing Management)

Tarek Ghani (https://olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=tghani)
PhD, University of California, Berkeley
(Business Administration)

Daniel Gottlieb (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=d.gottlieb)
PhD, Massachusetts Institute of Technology
(Economics)

Emily Grijalva
PhD, University of Illinois
(Industrial/Organizational Psychology)

Chad Ham (https://olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=cham)
PhD, University of Maryland
(Accounting)

Ashley Hardin (https://olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=aehardin)
PhD, University of Michigan
(Organizational Behavior)

Xing Huang (https://olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=xing.huang)
PhD, University of California, Berkeley
(Finance)

Xiang Hui (https://olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=hui)
PhD, Ohio State University
(Marketing)

Zachary Kaplan (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=zkaplan)
PhD, University of Chicago
(Accounting)

Jeongmin Lee (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=jlee89)
PhD, University of Maryland
(Finance)

Zawadi Lemayian (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=lemayian)
PhD, Massachusetts Institute of Technology
(Accounting)

Yulia Nevskaya (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=yulia.nevskaya)
PhD, University of Rochester
(Marketing)

Hannah Perfecto (https://olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=perfecto)
PhD, University of California, Berkeley
(Marketing)

MaryJane Rabier (https://olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=mrabier)
PhD, University of Maryland
(Accounting)

Iva Rashkova (https://olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=irashkova)
PhD, London Business School
(Management Science and Operations)

Sydney Scott (https://olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=sydneyscott)
PhD, University of Pennsylvania
(Marketing)

Janis Skrastins (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=jskrastins)
PhD, London Business School
(Finance)

Ulya Tsolmon (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=utsolmon)
PhD, Duke University
(Strategy)

Dennis Zhang (https://olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=denniszhang)
PhD, Northwestern University
(Operations and Manufacturing Management)

Professors of Practice

Peter Boumgarden (https://olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=boumgardenp)
PhD, Washington University
(Organizational Behavior)
Samuel S. Chun (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=schun)
PhD, Washington University
(Marketing)

John Horn (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=johnhorn)
PhD, Harvard University
(Economics)

Patrick Moreton (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=moreton)
PhD, University of California, Berkeley
(Strategy and Management)

Patrick Rishe (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=prishe)
PhD, Binghamton University
(Sports Business)

Timothy Solberg (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=solberg)
University of Chicago
(Sports Business)

Doug Villhard
MA, Boston University
(Communications)

Michael Wall (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=michael.wall)
Indiana University
(Marketing)

**Senior Lecturers**

Sergio Chayet (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=chayet)
PhD, Northwestern University
(Operations and Manufacturing Management)

Charles J. Cuny (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=cuny)
PhD, Stanford University
(Finance)

Thomas D. Fields (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=tfields)
PhD, Northwestern University
(Accounting)

Ronald R. King (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=rking)
Myron Northrop Professor of Accounting
PhD, University of Arizona

Konstantina Kiousis (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=kiousis)
PhD, University of California, Los Angeles
(Business Administration)

Lee J. Konczak (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=konczak)
PhD, University of Missouri-St. Louis
(Organizational Behavior and Leadership Development)

David R. Meyer (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=prishe)
PhD, University of Chicago
(Management)

Chakravarthi Narasimhan (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=narasimhan)
Phil L. Sitemap Professor of Marketing
PhD, University of Rochester

Richard Palmer
PhD, Southern Illinois University, Carbondale
(Business Administration)

Eli M. Snir (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=snir)
PhD, University of Pennsylvania
(Management)

Mark E. Soczek (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=soczek)
ABD, Northwestern University
(Accounting)

Raymond T. Sparrowe (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=sparrowe)
PhD, University of Illinois at Chicago
(Organizational Behavior)

Durai Sundaramoorthi (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=sundaramoorthi)
PhD, University of Texas at Arlington
(Management)

**Lecturers**

Mohammadhossein Amini
PhD, Kansas State University
(Industrial Engineering)

Cathy Dunkin (https://olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=cdunkin)
BA, University of Missouri-Columbia
(Management)
Samira Fazel  
PhD, Wayne State University  
(Industrial Engineering)

Ivan Lapuka  
[https://olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=ilapuka](https://olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=ilapuka)  
PhD, University of South Florida  
(Marketing)

Staci Thomas  
[https://olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=staci_thomas](https://olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=staci_thomas)  
MA, Webster University  
(Communications)

**Adjunct and Other Faculty**

Pier Alsup  
[https://olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=alsup.pier.y](https://olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=alsup.pier.y)  
MS, Webster University  
(Marketing)

John Althoff  
[https://olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=althoff.john](https://olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=althoff.john)  
BS, University of Missouri, STL  
(Accounting)

Amy Altholz  
[https://olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=altholza](https://olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=altholza)  
MBA, Washington University  
(Accounting)

Yossi Aviv  
[https://olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=aviv](https://olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=aviv)  
PhD, Columbia University  
(Operations Manufacturing and Management)

Richard Batsell  
[https://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=batsell](https://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=batsell)  
PhD, University of Texas at Austin  
(Marketing)

Anatoliy Belaygorod  
[https://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=belaygorod](https://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=belaygorod)  
PhD, Washington University  
(Finance)

Spencer Burke  
[https://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=burkesb](https://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=burkesb)  
JD, University of Pennsylvania  
(Management)

David Butler  
[https://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=david.butler](https://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=david.butler)  
MBA, Washington University  
(Health Care Management)

Amy Choy  
[https://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=amychoy](https://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=amychoy)  
PhD, Washington University  
(Accounting)

Robert Collins  
MS, Harvard University  
(Accounting)

Jeremy Degenhart  
[https://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=jdegenhart9876](https://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=jdegenhart9876)  
BS, BA, Washington University  
(Finance)

Jim Deutsch  
[https://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=deutschjr](https://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=deutschjr)  
MA, Webster University  
(Finance)

William R. Emmons  
[https://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=emmons](https://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=emmons)  
PhD, Northwestern University  
(Finance)

Peter S. Finley  
MBA, Stanford University  
(Entrepreneurship)

Ronald K. Fisher  
[https://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=fisher](https://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=fisher)  
JD, Washington University  
(Labor and Employment Laws)

Hans Fredrikson  
[https://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=fritschd](https://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=fritschd)  
MBA, University of Chicago  
(Finance)

David Fritsch  
[https://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=fritschd](https://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=fritschd)  
MBA, Washington University  
(Business Administration)

Judith Gebhardt  
[https://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=jagebhardt](https://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=jagebhardt)  
PhD, California School of Professional Psychology  
(Organizational Behavior)

Michael R. Gordinier  
[https://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=gordinier](https://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=gordinier)  
PhD, University of Wisconsin-Madison  
(Management)
Bruce Lee Hall (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=hallb)  
PhD, MD, Duke University  
(Health Care Management)

Carol F. Johanek (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=johanek)  
MBA, Saint Louis University  
(Marketing)

Nevada Kent IV  
BSBA, Tennessee Technical University  
(Accounting)

Sarah Luem  
JD, Saint Louis University  
(Management)

Steven Malter  
PhD, University of Missouri-St. Louis  
(Management)

Mary Mason (https://olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=masonm)  
MD, Washington University  
(Management)

Tom McCain (https://olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=kmccain)  
MBA, Washington University  
(Management)

Mark McLaren (https://olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=mmclaren)  
MBA, Columbia University  
(Management)

Paul W. Paese (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=paese)  
PhD, University of Illinois at Urbana-Champaign  
(Organizational Behavior)

Donald W. Paule (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=dpaule)  
LLM, Washington University  
(Business Law)

David Pearson (https://olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=dpearson)  
DBA, Indiana University  
(Accounting)

Jeff Plunkett (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=jplunkett)  
JD, Saint Louis University  
(Accounting)

David A. Poldoian (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=poldoian)  
MBA, Harvard University  
(Entrepreneurship)

Kristin Poole  
MS, Saint Louis University  
(Finance)

Robert A. Portnoy (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=rportnoy)  
PhD, University of Missouri-Columbia  
(Human Resource Management)

Casey Quinn (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=quinncc)  
MBA, Washington University  
(Health Care Management)

Richard Ryffel (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=ryffel)  
MBA, Boston University  
(Finance)

Anthony Sardella (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=sardella)  
MBA, Northwestern University  
(Management)

Martin K. Sneider (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=sneider)  
MBA, Harvard University  
(Marketing)

Mark Sophir (https://olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=m.sophir)  
JD, University of Texas School of Law  
(Management)

Ted Stann  
(Finance)

Michael Stohler (https://olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=michael.stohler)  
BS, Bellarmine College  
(Economics)

Cynthia A. Wichelman (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=wichelman)  
MD, Stanford University  
(Business and Medicine)
Robert Zafft (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=robertzafft)
JD, Harvard University
(Law)

Professors Emeriti

Nicholas Baloff
(Business and Public Administration)

Stuart I. Greenbaum (http://www.olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=greenbaum)
Former Dean and Bank of America Professor Emeritus of Managerial Leadership
PhD, Johns Hopkins University

James T. Little (https://olin.wustl.edu/EN-US/Faculty-Research/Faculty/Pages/FacultyDetail.aspx?username=little)
Donald Danforth Jr. Distinguished Professor Emeritus of Business
PhD, University of Minnesota

Ambar Rao
Fossett Distinguished Professor Emeritus of Marketing

J. George Robinson
Professor Emeritus of Marketing

Robert L. Virgil Jr.
Dean Emeritus of the John M. Olin Business School and Professor Emeritus of Accounting

John E. Walsh Jr.
(Management)

Degree Requirements

PhD in Business Administration

PhD students must complete 36 credit hours; maintain satisfactory academic progress; pass certain examinations; fulfill residence and teaching requirements; and write, defend and submit a dissertation.

Upon the successful completion of business PhD study, the student is awarded a PhD from the Graduate School at Washington University.

Core Foundation

- A strong foundation in microeconomics or psychology, probability & statistics, and quantitative methods
- Exposure to the student’s area of specialization and the required research tools
- Successful completion of the core exam

Specialization

- Courses in one or more areas of study
- In-depth knowledge in the chosen field
- Active association with the research process through faculty mentoring
- Completion of the field exam

Research

- Participation with faculty in research activities
- Research paper presentation
- Individual research pursuing a specialized topic of interest
- Preparation and defense of the dissertation